

Weert Jacobsen-Kramer

International Business Consultant



"I offer 15 years of experience in delivering successful organizational change programs worldwide. I am able to turn any company anywhere in the world into a lean, process driven, agile, innovative, learning organization which will deliver above average business results with a highly engaged management team and motivated employees."

15 years working experience

- Expert knowledge in delivering successful organizational change programs in medium sized businesses and multinational corporations (languages: English/German/French)
- Expert knowledge in delivering Leadership Training
- Excellent facilitation and coaching skills
- Expertise in sales and marketing of organisational development programs
- Very good knowledge of Lean Management
- Good knowledge in multiple software application (Content management systems, Enterprise resource planning, MS Office)

Personal background

- born: march 19th 1970
- nationality: german
- Intercultural experience: USA (12 month), Spain (12 month), France & Switzerland (18 months, New Zealand (12 months), China (2 month per year since 2010)

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Competency/consulting expertise

- Organisational development
- Leadership programs
- Individual coaching
- Team development
- Workshops for large-sized groups
- Lean Management, Value Chain analysis and Continuous Improvement Process
- Expert Level Trainings:
 - Systemic Leadership
 - Olympic Mental Training
 - Successful Sales Communication

Education

1990 higher education entrance qualification

1991 – 1992 University Carlos III, Madrid, Institute of Philosophy

1994 – 1995 University of Lyon III, Institute of Psychology

1992 - 1998 Master degree in Psychology, Christian-Albrechts-Universität Kiel

Professional Career

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| • Professional sailing athlete: participation Americas Cup | 1998 - 2000 |
| • Independent trainer and consultant | 2000 |
| • Owner and founder of TeamThink,
International Business Consulting | 2005 |
| • Official Coach for Mental Training of the German Sailing
Federation | 2008 |

Advanced Training

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| • Systemic counselling (CAU, Kiel) | 1996-1998 |
| • Systemic Coaching (ISS, Institut für Systemische Studien,
Hamburg) | 2003-2005 |
| • Hypnotherapy (Milton-Erickson Institut, Hamburg) | 2006-2007 |
| • Sportpsychology (Deutsche Psychologen Akademie) | 2006-2007 |
| • Systemic Organisational development (R. Königswieser) | 2007 |

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References

- Regenbogen AG, Kiel/Germany: organisational development and leadership training 2013- 2015
- Leroy Somer Electronique Ltd, Fuzhou/PRC: Lean Culture Change Management 2013- 2015
- APS Limited, Tianjin/PRC: organisational development and leadership training 2010-2012
- Zöllner Signal GmbH, Kiel/Germany: organisational development 2011-2013
- Wipak GmbH, organisational development and leadership training 2009-2011
- Caterpillar Power Generation Systems, Kiel, BRD/Houston, U.S.A; workshops and leadership training 2006-2008

Membership

- The German Association for Small and Medium sized businesses (BVMW) 2012
- Kiel Yacht Club (KYC) 2010
- Kieler Kaufmann e.V. Business Club 2015

Languages

- German – native language, business fluent, speaking and writing
- English – business fluent, speaking and writing
- French – business fluent, speaking
- Spanish – fluent, speaking

Personal interests

- Sport: sailing
- Music: tenor saxophone & guitar

Marital status

- Married to Birthe Jacobsen, occupation: physiotherapist & osteopath
- 3 children: Henri-Ole (7 years old), Ella-Marie (5 years old) und Clara-Emma (3 year old)

Weert Jacobsen-Kramer

Inhaber TeamThink | Unternehmensberater, Change Manager



Contact

TeamThink

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Qualifikation

- Diplom Psychologe
- Mentaltrainer, Hypnotherapeut
- Systemischer Coach
- Sportpsychologe

Berufserfahrungen

- Professioneller Segelsportler (America's Cup 2000)
- Mentalcoach Olympiastützpunkt Kiel/HH
- 15 Jahre Projekterfahrung im internationalen Kontext
- Unternehmensberater, Managementtrainer, Vortragsredner

Fachlicher Schwerpunkt

- Change Management / Organisationsentwicklung
- Führungskräfteentwicklung
- Managementtrainings
- Teamentwicklung
- Prozessoptimierung
- Lean Management
- Innovationsmanagement

Persönliches

- Geboren 1970
- Verheiratet, 3 Kinder, wohnhaft in Kiel
- Meine Freizeit gehört der Familie, dem Wassersport und der Musik

Trainings

- Erfolgreich Verkaufen & Beraten
- Mentales Training für Führungskräfte
- Effektive Zusammenarbeit im Team
- Erfolgreiche Mitarbeiterführung



TeamThink unterstützt den Erfolg unserer zufriedenen Kunden.

Mit uns erreichen Sie überdurchschnittliche und nachhaltige Geschäftsergebnisse.

Nutzen Sie weltweit unsere exzellente Methode der Organisations-, Team- und Führungskräfteentwicklung.

Wir ermöglichen auch bei Ihren Führungskräften einen Einstellungswandel

durch den Lean Management in Ihrem Unternehmen ein Erfolg wird!

Entfalten Sie Ihr volles Potential!